#### Outline

## **Presentation**

- *i* Overview
- Features
- Why Best than the Rest?
- Third Party Integrations
- Integrated Hospitality Solutions
- Our Clients

- Testimonials
- Company Stats
- ? Why eZee
- 24\*7 Live Support
- Free Trial
- Contact Us

# Why do you need a Hotel Management Software?

**Bad Management = Poor Service = Fewer Customers.** 

While...

Good Management = Excellent Service = More Customers.

Using a well-crafted software for your hotel business saves both time and effort in carrying out your managerial tasks and business services.

#### Key benefits:



Quickens and streamlines all your operations



Earns higher profits



Improves guest engagement



Increases staff's efficiency



#### Types of Hotel Software:

## **On-premise and Cloud based**

On-premise is a desktop based PMS whereas Cloud based (recommended) or online hotel software is next generation software, which allows you to monitor your hotel business from **anywhere at anytime**.

Hoteliers are moving towards cloud based software where hotel or hotel groups can effectively simplify and organise their departments core operations by replacing the traditional methods of hotel keeping.

Let us elaborate with their major differences:

#### On-premise

- Requires a specific set of hardware.
- Annual Maintenance Costs (AMC) charges.
- Accessible only from the system on which it is configured.
- Time-consuming updates.
- Data security is the property's responsibility.

#### Cloud Based

- No need of any hardware requirements.
- One-time setup fee and annual or monthly subscription charges.
- Accessible via a secure login from any computer or mobile device connected to the Internet.
- Easy and timesaving updates.
- Data is secured on the cloud.

#### What Features our

## **Cloud Based Software Provides:**



Front-office Operations



Reservation Management



Billing and Payments



Rate Management



Revenue Management



Housekeeping



Hotel PMS Mobile App



Hotel Marketing and Guest Engagement



**Hotel Chains** 



Reports

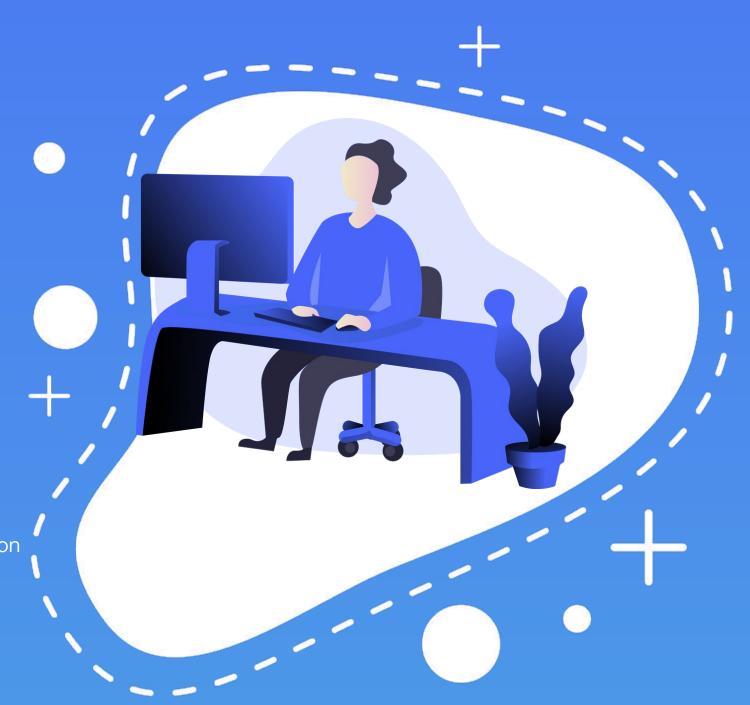


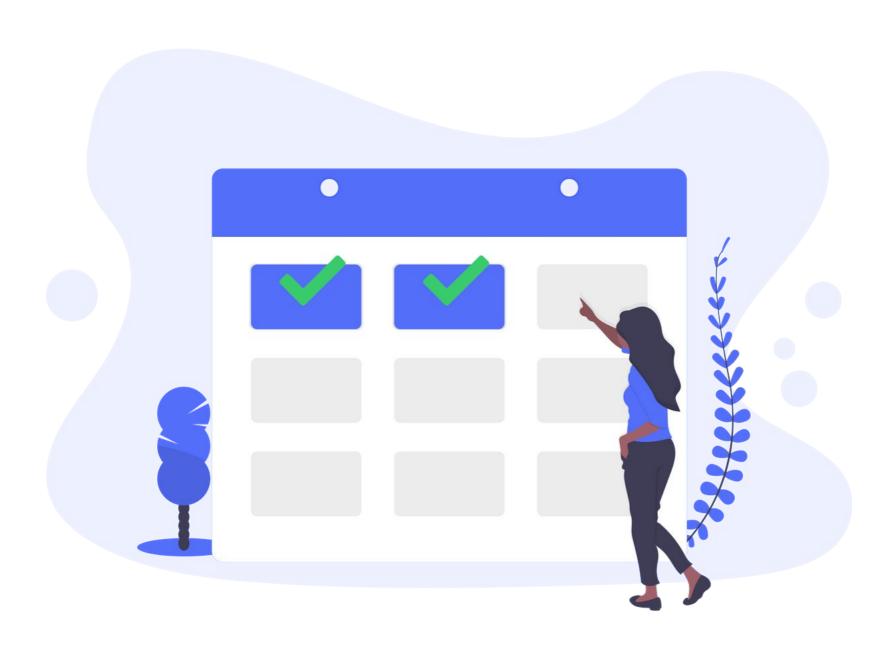
Security and Stability

# Let's explore its features in depth:

## **Front-office Operations**

- Speedy check-in check-out process
- Automatic night audit
- Automatic room allocation
- Suitable for day-use service
- Keeps a track of blacklisted guest
- Differentiates room statuses through different color codes
- Captures guest photo, scan Driving License, Passport and Guest ID as a part of guest information
- Universal search for any guest details or important information
- Provides you lists of arrival, departure, booking and more for streamlined operations





## **Reservations Management**

- eZee Absolute handles all types of bookings: walk-ins, OTA, offline travel agent, corporates and online reservations
- Instant booking confirmation to guest
- Gain real-time insights of your hotel performance through 4 different views
- Customize mandatory information you need while taking guest reservation
- Manage cancel/no-show bookings with single click
- Identify group reservations using codes and colors
- Smartly merge or split group payments
- Perform group operations like bill to the group owner, check-in, no-show,
   cancellation etc

## **Billing and Payments**

- Transfer folios from one room to another
- Merge and split folios as per the guest requirements
- Get list of unsettled folios in a single click
- Configure extra charges and inclusions to be posted on the folio
- Generate folios in your guest's preferred currency and language
- Charge guests for cancelled and no-show reservations
- Software provides folio templates that meet your region's statutory requirements (we develop new templates for your region if required)

## Add Ons:

We've customised our cloud PMS with some region wise taxes such as:

- GST for Malaysia
- BIR for Philippines Country
- Green Tax Report for Maldives
- Government Statistical Report Interface for Iceland
- Panama Government Report for Panama





## Rate Management

- Configure multiple rate plans and set rates according to season
- Set, manage and record separate contract rates for your business sources: travel agent, OTAs, car rentals, taxi drivers
- Allows you to configure negotiated rates for special guests
- Manage company accounts who are frequently staying at your hotel
- Configure slab and flat taxes

## Revenue Management

- Keeps track of your ADR, RevPAR and occupancy percentage
- Set up separate rates for your website and channels from one place

# Housekeeping

- Assign tasks to housekeepers from the hotel software
- Engage your entire housekeeping department and get updates of their activity via eZee Absolute
   mobile app
- Allows to update task statuses, post remarks and notes
- Lets you to block or unblock rooms from inventory for maintenance

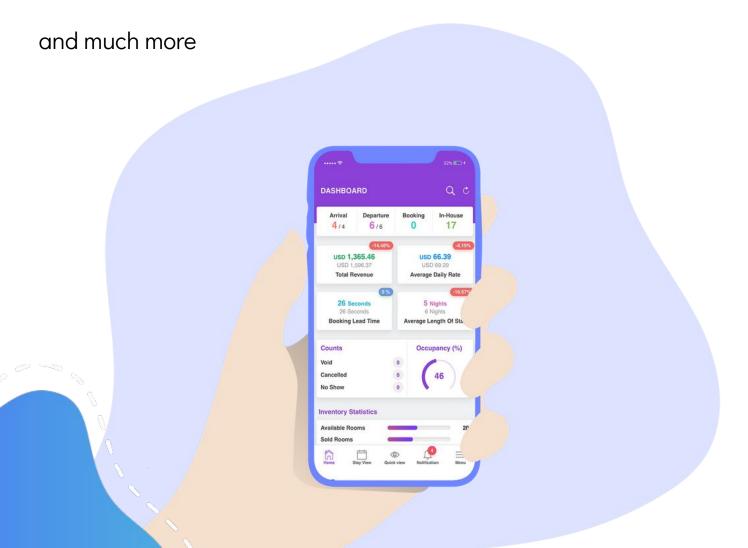


## **Hotel PMS Mobile App**

eZee Absolute offers a mobile app to help you manage your business on-the-go!

#### Through the app:

- Get notified on bookings and other important activities happening at your hotel
- Print guest registration cards, vouchers, invoices and perform various operations
- Switch between multiple properties
- Manage your online reviews



# Know what the app has for you, in 100 seconds!







## Hotel Marketing and Guest Engagement

- Saves your guest database in the system
- Send promotional Emails and SMSes to your guest from the system
- Helps you to collect reviews through TripAdvisor review express program
- Manage and respond to your online reviews through Critique (additional charges applicable)
- Schedule informative pre-arrival, in-house and post-departure emails

## **Hotel Chains**

- Consolidate data of your entire hotel chain at a single place
- Simplifies your hotel chain operations through a single login with our Central Reservation System
- Saves guest profiles centrally, for those guests who've stayed at any location of your group
- Centrally manages your hotel chain's travel agent profiles
- Grant user privileges as per their roles and location







## Reports

- System emails reports after the night audit
- Provides daily reports of reservation, bookings, arrivals and departures at the end of the day
- Innalytics helps you to receive insights on occupancy, revenue, most performing
   OTA, and other important facets of your hotel

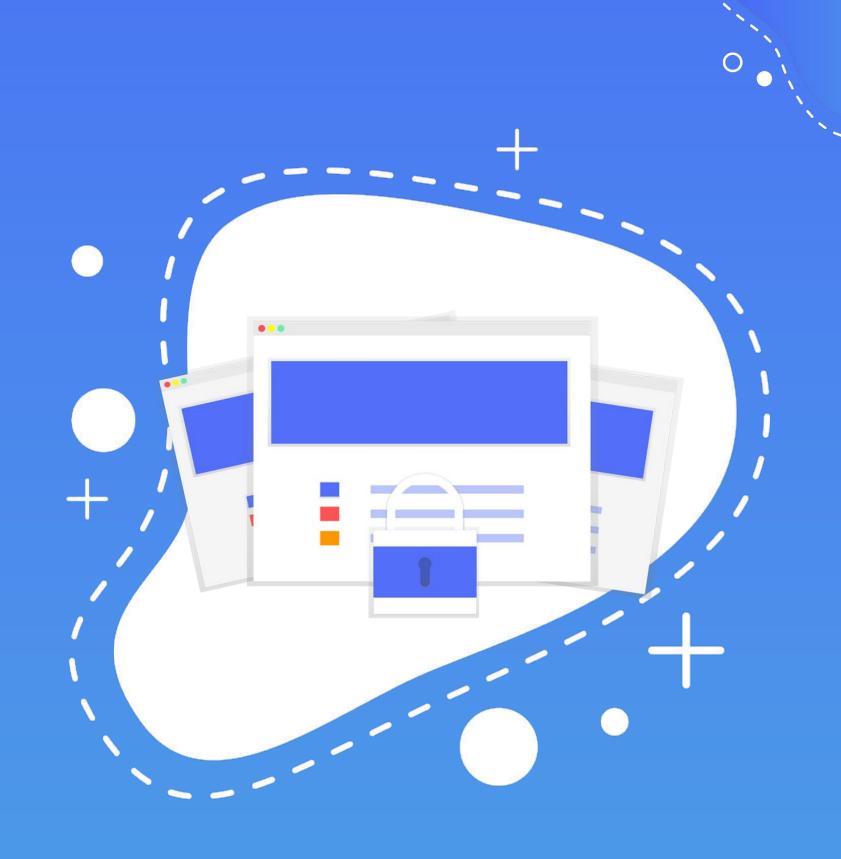
Moreover provides clear reports like:

- 1. Front-office
- 2. Backoffice
- 3. Housekeeping and managerial
- 4. Tax and accounting

and many more...

# **Security and Stability**

- Grant user privileges as per their roles and restrict important data access
- Locks the transactions to avoid operation overlap between multiple users
- Closely records the changes made by all users at any date and time



## Why best than the rest?



#### Meal plans and packages

Easily configure various rate plans and meal plans that you offer. With respect to which, you can also set up and sell those combined rate plans as packages.



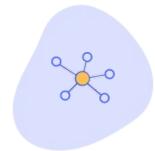
#### **ePayments**

Online hotel management software lets you send payment links to your guests to collect reservation deposit.



#### Guest self-check-ins

Lets your guests build and manage their profiles, perform self check-in, request for services, check bills and more; which improves guest experience.



#### 500+ third-party integrations

Choose the best from 500+ third-party integrations like financial accounting, payment gateways, key card door locks and many more



#### Automatic credit card verification

If card found invalid our channel manager will alert you to avoid no-shows and cancellations.



#### Expense management

Get reports which help you with your hotel's expense management and calculation from the system itself.

## **Third Party Integrations**



Financial Accounting











Payment Gateways













SMS























## **Integrated Total Hospitality Solutions**

Integrating with our hotel channel manager also allows you to perform live inventory and rate updates on all your connected channels, reducing overbookings and rate disparity issues.



Hotel
Management Software



Hotel Booking Engine



Hotel Channel Manager



Central Reservation System



Reputation

Management System



Restaurant POS Software



Hotel & Restaurant
Website Builder Software



Hotel Revenue Management Software



## Asia

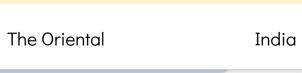


Armenia Inn Armenia



Greenview Golf Bangladesh Resort









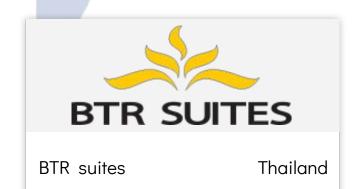
Sulit Place Philippines



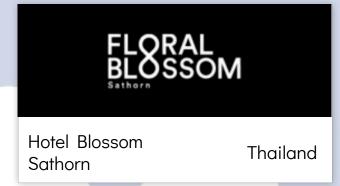
Sri Lanka Akara Apartments

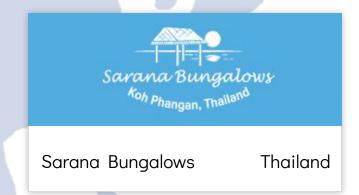


Sundaras Resort & Sri Lanka Spa



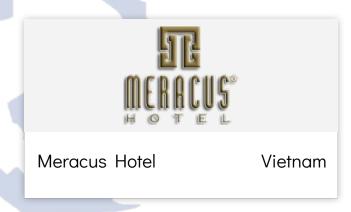




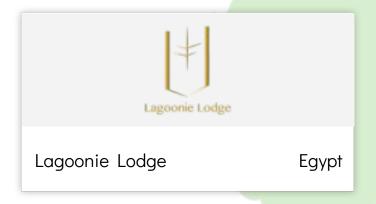


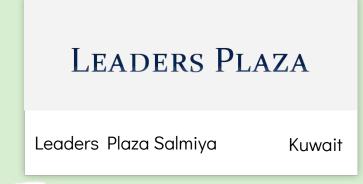




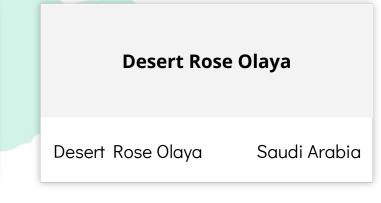


## **Africa and Middle East**











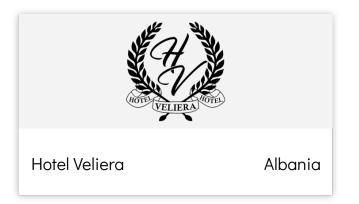


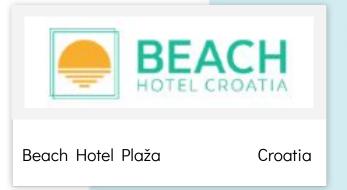


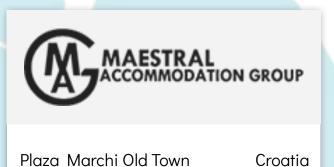




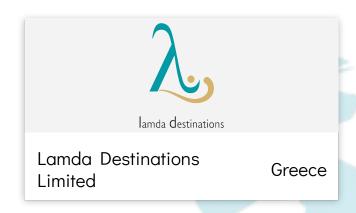
## Europe









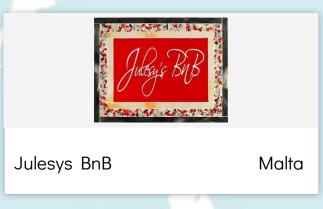


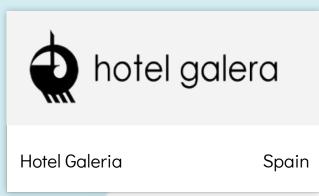






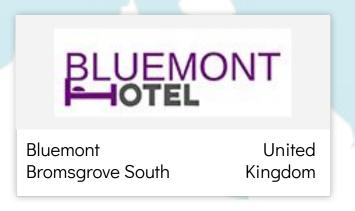
















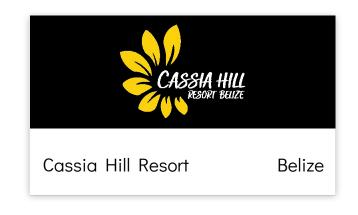
## **Americas**



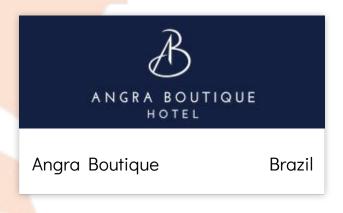






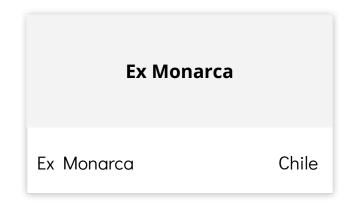


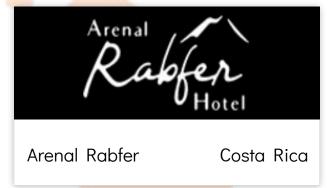








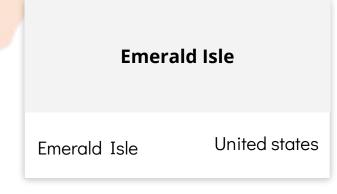








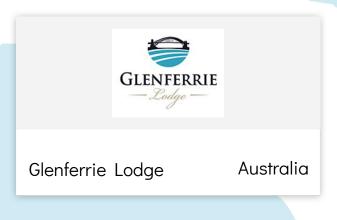




## Oceania



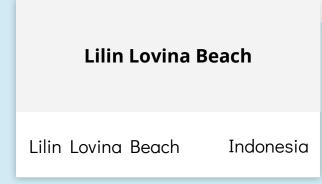


















## **Testimonials**

The support team has been working with me for around 4 years! Very personalized people! I highly recommend them! One of the best PMS system I have come across.



Mark Kunie, Coastgate Hotel



We've been using this software for over 2 years now and it's been very easy for all our staff members. eZee's support team helps us right away whenever there is any issue. I'm still amazed by the amount of time it saves for us and how it has helped us generate more revenue.



Jos de Haan, Hotel La Rosa del Paseo



## Let these numbers do the talking!



30,000+ Happy

Clients Worldwide



159k+

Users Of Software



500+

Third Party Integrations



200+

Distributors Worldwide



50+

Languages Supported



105+

Regional Support Centers



16+

Years
In Industry



160+

Countries



## Why eZee?



All in one integrated solutions



Excellent user experience



Free trial for software evaluation



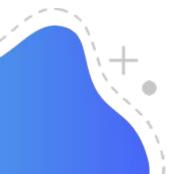
Solid after sale support training



Regular product updates and customizations



Live demo in your hotel data



# **Live Support**



#### Email

cm@ezeetechnosys.com



#### Real Time Messaging

Skype: ezee.technosys



#### Live Chat

Connect now



#### **Unlimited Training**

Set it up



#### Phone

+91-261-677-8777



#### **FAQs**

Find Answers



# Try 14 days Free Trial of eZee Absolute

+

Free access to our Mobile Application from here





**START NOW!** 

### **Contact Us**

#### **Head Office**



#### Address

eZee Technosys Pvt. Ltd. D-113, International Trade Center, Majura Gate, Surat Gujarat, India. Pin Code: 395002



#### Contact

Sales Phone +91-997-897-2220 Support Phone +91-261-677-8777 USA Phone +1-510-764-1791



#### Email

sales@ezeetechnosys.com support@ezeetechnosys.com



WhatsApp/Viber

+91-997-897-2220

#### Regional Office - Malaysia



#### Address

eZee Technosys (M) Sdn. Bhd. Kuala Lumpur, Malaysia.



+6 016 229 3357, +6 016 229 3356 Phone

+6 03 9281 2216, +6 012 231 1194 (Office)



Fax +6 03 9281 2217



Email

sales@ezeetechnosys.com.my

### Regional Office - Goa



#### Address

eZee Technosys Pvt. Ltd. K-403, 4th Floor, Adwalpalkar Shelter, Nr. Kamat Classic IV, Caranzalem Goa. India. Pin Code: 4003002.



Phone +91-735-001-8089



goa@ezeetechnosys.com Email